



Application Form Sales Consultant – Iceland

This role will be responsible for the end-to-end selling, consultation and booking of tailored FIT trips. This will include product development, itinerary building and customer service, based on the PEAK DMC minimum standards, company philosophies and operational systems.

By providing customised product that leverages market trends and fulfils our client business's needs, both proactively and on request, PEAK DMC will become a market leader in FIT sales growth. The role is "deep" in that the incumbent needs to be the primary contact point for FIT clients, but have a good understanding of new and existing product and itineraries.

TO APPLY FOR THIS POSITION:

Please email sara.masmar@peakdmc.com answering the questions below with your CV before .

NOTE: It is expected that the successful candidate takes on their new role with the commitment to remain in the position for a minimum of 12 months.

APPLICATION QUESTIONS

1. Tell us briefly of your previous work experience to demonstrate your capabilities in each of these areas.
 - a) Broad personal and/or professional travel experience in Iceland
 - b) Proven experience in Sales, marketing, and customer relationship management
 - c) Product pricing & development experience
 - d) Ability to work in a fast-paced environment, accurately & within tight deadlines.
 - e) Ability to professionally communicate in English (Second language European preferred)
 - f) Reporting and analysis skills
 - g) Management and leadership skills
 - h) Undergraduate and graduate degrees would be an absolute advantage
2. What are the most important things you value or want to gain from your job? Why does this job attract you? How do you think you would add value to this position?
3. This role requires strong sales skills. Tell us about a time when you have successfully developed and sold a product or service within a tight deadline.
4. If you were successful, when would you be ready to start?
5. Anything else you want to tell us to support your application?
6. Provide the name and contact details of two work referees - preferably past or present managers.

Applications will be assessed as they are received so don't wait! Apply now!