



DESTINATION  
MANAGEMENT  
COMPANY

**Application details:  
Product and Sales Team Leader -  
PEAK DMC Japan**

PEAK Destination Management Company is part of the Intrepid Group the world's largest adventure travel company. The company is a global leader in sustainable experience-rich travel. PEAK DMC Japan started in early 2017 based in Kyoto, Japan. This position is a foundational role on the management team. It is expected that a small sales team will report into this role in the future as the local company matures. Some tasks will initially be the responsibility of the incumbent and may move to direct reports as required at a later date.

This role will lead and be responsible for the sales targets and delivery of innovative, high quality new product. The product development will be required to meet the respective brand requirements and be easy to sell and profitable in the partner's source market. The role will build and foster strong relationships between the DMC and clients.

The Product and Sales Team Leader can expect a competitive Japan travel industry package including salary, insurance, access to travel benefits, and performance bonuses.

We would like the successful applicant to start as soon as possible, and it is expected that the new role will be commenced with the commitment to remain in the position for a minimum of 24 months.

**TO APPLY FOR THIS POSITION:** Please email your application with answers to the questions below and a copy of your resume to **Jo Crisp** [Jo.Crisp@peakdmc.com](mailto:Jo.Crisp@peakdmc.com). Applications will be assessed as they are received. Don't hesitate apply today!

**APPLICATION QUESTIONS**

1. Tell us briefly how your qualifications and experience meet the requirements of the position detailed in the Job Description.
2. What are the most important things you value or want to gain from your job, and why does this job attract you?
3. Based on your understanding of the position, what do you expect will be the key challenges you will face?
4. If you are successful, when would you be ready to start?
5. PEAK DMC offers many great benefits such as discounted travel and a relaxed work environment. Salary would be dependent on experience and capability so please let us know your salary expectations.
6. Anything else you want to tell us to support your application?

THE NEXT STEP - We will short-list and interview the top candidates.

Please note that due to the number of applications received; only those candidates short-listed will be contacted.

**There's more to work than the job you're doing!**